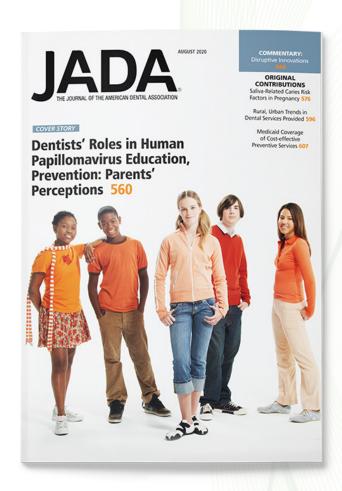
# ADA<sub>®</sub> About JADA

JADA, the most widely read clinical journal for dentists, is a highly respected, peer-reviewed media brand that influences clinical decision makers and consistently delivers practical insight to help dentists stay informed about advances in dentistry and related medical disciplines. For more than 100 years, JADA has been the leader in disseminating dental and dental science research through:

- Up-to-date clinical practice quidelines
- •Peer-reviewed research on current and developing topics in dentistry
- ·Clinical information for both general dentists and specialists
- •Reports on the relationship between dental health and overall health
- •Scientific news and views on current issues
- •Explorations of practice building and legal topics
- Continuing education



# **Highly Respected and Authoritative**

**JADA** profile

**BPA Audited** Circulation:

137,859



Web Traffic:

143,497



page views per month

69,762 average visits per month

**Print** 

**Monthly** Frequency:



2019 Impact Factor: **2.803** ranked 16 out of 91 journals in dentistry





Readership Strength:





**Optimized article** presentation for

**Mobile** Access





# JADA Print Advertising Specs

# JADA Print Mechanical Specifications

JADA Ad Size	Width/Depth						
Trim Size	8-1/8" x 10-7/8"			_	_		
Full Page bleed	8-3/8" x 11-1/8"			_	_	_	
Full Page	7" × 10"	_		_	_		
Spread bleed	16-1/2 x 11-1/8						
Spread	16-1/4 x 10-7/8	Full Page Trim 8-1/8 x 10-7/8"	Full Page 7" x 10"	2/3 Page 4-5/8" x 10"	1/2 Island 4-5/8" x 7"	1/2 Horizontal 7" x 4-7/8"	1/2 Vertical 3-3/8" x 10"
2/3 Page	4-5/8" x 10"	(8-3/8" x 11-1/8" bleed)					
1/2 Page Island	4-5/8" x 7"						
1/2 Page Horizontal	7" x 4-7/8"						
1/2 Page Vertical	3-3/8" x 10"						
1/3 Page Vertical	2-1/4" x 10"						
1/3 Page Square	4-5/8" x 4-7/8"					_	
1/4 Page Horizontal	7" x 2-3/8"	1/3 Vertical 2-1/4" x 10"	1/3 Square 4-5/8" x 4-7/8"	1/4 Horizontal 7" x 2-3/8"	1/4 Vertical 3-3/8" x 4-7/8"	1/6 Horizontal 4-5/8" x 2-1/4"	1/6 Vertical 2-1/4" x 4-7/8"
1/4 Page Vertical	3-3/8" x 4-7/8"	2-1/4 × 10	4-3/0 × 4-7/0	7 X 2-3/0	3-3/0 ×4-7/0	4-3/0 X 2-1/4	2-1/4 × 4-7/0
1/6 Page Horizontal	4-5/8" x 2-1/4"						
1/6 Page Vertical	2-1/4" x 4-7/8"						
1/8 Page Horizontal	7" x 1-3/8"						
1/8 Page Square	3-3/8" x 2-3/8"			_			
Note: Bleed sizes include 1/4 should not exceed 7" x 10".	" bleed. Live matter	1/8 Horizontal 7" x 1-3/8"	1/8 Square 3-3/8" x 2-3/8"	1/12 Square 3-1/2" x 3-1/2"			

#### **Cover Card**

• Non-mailer card size: 5" x 7" stock: 80# gloss

#### **Cover Peel**

• 1/12 tab page, 3-1/2" x 3-1/2" with live area for ad at 45 degree right angle at lower right hand corner. The gray area is reserved for editorial

#### PREFERRED FILE FORMATS

- •PDF/X-1a:2001 compliant files
- CMYK 4-color process colors, no Spots or Pantone
- Fonts: All screen and printer fonts 100% embedded or outline
- Adobe Photoshop CS5, PSD, EPS, TIF; minimum resolution for continuous tone images is 300 DPI, line art is 1200 DPI
- Include additional .125" bleed on all sides
- Adobe InDesign CS5
- · Open Type fonts preferred

# Print Advertising Specifications

Continued

# JADA Print Ad Specifications

**Binding:** Perfect; Jogs to head **Printing Process:** Web

Halftone Screen: Cover: 150 line screen Text: 150 line screen

**Delivery:** Submit PDF ad files to Elsevier ad portal

at www.ads4els.com

#### **File Format**

PDF or PDF/X-1a compliant files, saved as PDF version 1.3.

Transparencies within the supplied PDF(s) will be warned. The transparent elements contained in your file(s) must be converted within the native layout application or flattened in Acrobat using the High Resolution Flattener Presets to avoid overprint issues.

Saving your PDF to Acrobat 4 (PDF 1.3) compatibility will ensure transparent elements are flattened. If the ad contains spot colors that are not converted to process colors (CMYK) before flattening, overprint and/or trap issues may occur.

The following layout applications yield the optimum results for creating a print-compliant PDF and are expected to follow all requirements listed in this document:

- ·InDesign version CS5 or higher
- Adobe Illustrator Note: When using Adobe Illustrator it is preferred to have all fonts converted to outline/paths, and files submitted as EPS files.

Additional costs may apply if problems are encountered.

#### **Images**

All high-resolution images and fonts must be included. TIFF & EPS files must conform to the following minimum resolution specifications:

- · Grayscale and Color images: 300 dpi
- ·Line art (Bitmap) images: 900-1200 dpi

Higher image resolutions are acceptable as they exceed the minimum requirements, but in some cases unnecessary resolution will be discarded to achieve smaller file sizes.

#### **Fonts**

Use of PostScript Type 1 fonts is encouraged. Include fonts for any embedded graphics. DO NOT use Type 3 or Multiple Master fonts. Avoid using Macintosh menu-stylized fonts, Macintosh "city" fonts (Chicago, Geneva, etc.) and Microsoft Outlook fonts (Tahoma, Impact, etc.).

#### **Color Space**

All color images and files are to be supplied as CMYK with a Total Area Coverage (TAC) not to exceed 300% for the darkest area of an image. Files supplied as RGB will be automatically converted to CMYK.

#### **Spot Colors**

Spot colors are to be identified using the standard Pantone naming convention and not a custom color such as "Dark Blue." PMS colors will be converted to process unless otherwise specified. When using both art and layout programs be sure spot color naming is consistent in all applications (ex. Do not define both PMS 201CV and PMS 201CVC).

NOTE: Any non-intended spot colors will be converted to CMYK.

#### Miscellaneous

Continuous tone images (photos) must be high resolution (minimum

300 DPI effective output); total density not to exceed 300%.

Support materials must include a printout of media directory, color comp of electronic files, a contact person for electronic files and all colors set for 4-color separations or specific request for additional spot color.

#### Trapping and Screening

Overprints and knockouts should be defined. Files are NOT to be trapped or prescreened. Our Prepress service provider will use industry recognized trapping software to auto-trap your files for optimum performance and reproduction on press and will apply the appropriate screening. Note that these trap settings may force small text and fine graphics to overprint to hold registration on press.

#### Page Layout

Regardless of the file format supplied, all ads must conform to the following specifications:

- Final size must meet publication trim size and include 1/8" bleed image on all four sides.
- Files will include trim marks with a minimum 3/16" offset
- · Supply as single page files only
- Right Reading, Portrait Mode, 100% size, No Rotation.
- No content is to be within 1/4" of all trim edges.
- All fonts and graphics must be either embedded or included with the files

- and conform to the format type listed above. Images must also conform to the specifications above for minimum image resolution.
- All color ads should be supplied as composite
- Reverse type should be no less than 6pt. Fine lettering (thin lines, serifs) should be restricted to one color.
- Embedded images should not be scaled, cropped/masked or rotated within the page layout application but instead should be manipulated in a proper image editing program (ex. Photoshop) and then imported into the page layout program at proper size and position.
- DO NOT nest EPS files within EPS files.
- All lines and line art images should be of a minimum 1/3 pt thickness (1/2 pt for reverses) at final size to reproduce effectively on press.
- Crop marks and SWOP color bars must be included and positioned 1/2" outside trim.

#### Proofs

All color ads require a SWOP-certified contract color proof, which includes a SWOP proofing bar or a GATF proof comparator. All proofs must be produced from the final file submitted. Proofs must be imaged at 100% scale and in accordance with SWOP specifications. For a list of current SWOP-approved proofs visit www. swop.org/certification/systemlist.asp. Proofs generated from any of the approved devices are acceptable.

Desktop inkjet printer proofs do not meet SWOP specifications. Elsevier cannot guarantee color match unless acceptable proof is provided. If a contract color proof is not supplied Elsevier will run to standard ink densities and dot gains. Revised proofs must be supplied whenever a text or design change is made. Any alteration to a file will require output of a new proof at cost to the customer. All black & white or grayscale ads supplied require 100% size lasers for confirmation of ad content.

#### Delivery

Submit PDF ad files to Elsevier ad portal at www.ads4els.com

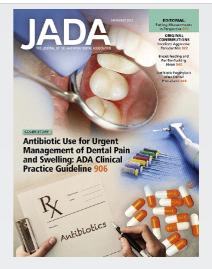
#### **Conformance to Specs**

Variances from the above specifications may not yield results that conform to Elsevier quality control standards.

### The Journal of the American Dental Association (JADA)

### **Product Sales Advertising**

Jim Shavel (t) 215-499-7342 jim@ssmediasol.com Bill Kittredge (t) 714-264-7386 bill@ssmediasol.com Allen Schwartz (t) 503-472-8614 allen@ssmediasol.com







### Editorial

The Journal of the American Dental Association (JADA), the premier journal in dentistry, contains peer-reviewed editorial on the latest developments in practice and research. Clinical reports, original research, case reports, and editorial on new techniques and improvements affecting dentistry serve to enhance the delivery of dental care.

Since its debut in 1913, JADA has cornered the market in dental science publishing. No other journal commands the same respect. JADA is the "must-read" publication for the practicing dentist, the dental researcher, the dental educator.

Today's JADA continues to offer a wide range of information. Readers benefit from Clinical information in such areas as biomaterials, pharmacology, and cosmetic and esthetic dentistry, as well as general dental practice; Reports on the increasingly important relationship between dental health and overall health; Views on the issues of the day; and a continuing education program. Yearly independent readership studies consistently rank JADA as the nation's best-read dental journal.

**Editor-in-Chief:** Jeffrey Platt, DDS, MS (Interim Editor)

**Affiliation:** American Dental Association

Audience: Dentists, dental researchers, and dental educators.

**Total Circulation:** 137,859 **Issuance:** 12 times per year

## Journal Contacts

#### Advertising and Integrated Programs

Jim Shavel jim@ssmediasol.com (t) 215-499-7342 (f) 215-369-4381

Allen Schwartz allen@ssmediasol.com (t) 503-472-8614 (f) 503-961-0445

Bill Kittredge bill@ssmediasol.com (t) 714-264-7386

### Contracts, Insertion Orders & Production Materials

Le-Andrea Sylvester le.sylvester@elsevier.com (t) 212-633-3649 (f) 212-633-3846



# Print Closings

Cancellations: No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.

VOLUME/ISSUE	PUBLICATION DATE	PRINT SPACE CLOSING DATE	PRINT MATERIALS DEADLINE	INSERTS DUE
151/1	January 2020	11/25/2019	12/2/2019	12/9/2019
151/2	February 2020	12/23/2019	12/27/2019	1/6/2020
151/3	March 2020	1/23/2020	1/28/2020	2/4/2020
151/4	April 2020	2/25/2020	2/28/2020	3/6/2020
151/5	May 2020	3/25/2020	3/30/2020	4/6/2020
151/6	June 2020	4/22/2020	4/27/2020	5/4/2020
151/7	July 2020	5/26/2020	5/29/2020	6/5/2020
151/8	August 2020	6/24/2020	6/29/2020	7/7/2020
151/9	September 2020	7/24/2020	7/29/2020	8/5/2020
151/10	October 2020	8/24/2020	8/27/2020	9/3/2020
151/11	November 2020	9/25/2020	9/30/2020	10/7/2020
151/12	December 2020	10/22/2020	10/27/2020	11/3/2020

#### **Bonus Distribution**

Contact your sales representative for more details.



Print Advertising Material Submission Website

Ads4Elsevier www.ads4els.com

**Editorial Reprints** 

Derrick Imasa d.imasa@elsevier.com (t) 212-633-3874 (f) 212-633-3846

Multimedia Publishing

Craig Smith c.smith@elsevier.com (t) 212-462-1933 (f) 212-633-3846



## Print Advertising

#### Rates

FREQUENCY	FULL PAGE (BLACK & WHITE)	2/3 PAGE (BLACK & WHITE)	1/2 PAGE (BLACK & WHITE)	1/3 PAGE (BLACK & WHITE)	1/4 PAGE (BLACK & WHITE)
1x	\$13,530	\$9,755	\$8,540	\$6,040	\$4,530
3x	\$13,110	\$9,520	\$8,440	\$5,990	\$4,425
6x	\$12,660	\$9,350	\$8,360	\$5,890	\$4,295
9x	\$12,565	\$9,090	\$8,270	\$5,850	\$4,255
12x	\$12,185	\$8,715	\$8,135	\$5,800	\$4,210
18x	\$11,945	\$8,540	\$8,030	\$5,680	\$4,165
24x	\$11,655	\$8,360	\$7,870	\$5,630	\$4,075
36x	\$11,560	\$8,270	\$7,770	\$5,510	\$4,045
48x	\$11,480	\$8,135	\$7,625	\$5,470	\$3,975
60x	\$11,290	\$8,030	\$7,520	\$5,400	\$3,925
72x	\$11,180	\$7,870	\$7,390	\$5,330	\$3,875
84x	\$10,775	\$7,580	\$6,700	\$4,760	\$3,565
96x	\$10,665	\$7,500	\$6,625	\$4,720	\$3,530
120x	\$10,520	\$7,405	\$6,545	\$4,665	\$3,490
STANDARD	COLOR	MATCHED COLO	)R	4 COLOR	3 COLOR
\$945		\$1,210		\$2,100	\$2,140

### **Cover Tips**

\$27,000 Net Client Provided (Standard 2-sided; please contact your sales representative for larger unit pricing)

#### **Outserts**

Contact your sales representative for rates and opportunities.

#### **Earned Rates**

Rates are based on the total units earned during a twelve-month period. Space purchased by a parent company and its subsidiaries is combined to determine earned rate.

AGENCY DISCOUNT 15% - All rates in print are GROSS, except those that marked as Net.

#### **Inserts**

Furnished inserts are billed at the black and white rate times the number of insert pages.

Two-page insert (one leaf): Two-times earned frequency rate.

Four-page or larger insert: Black & White earned frequency rate per page.

#### Composition

PRINTING	FULL PAGE	HALF PAGE	QUARTER PAGE
Black & White only	\$150	\$125	\$95

All production charges are net and non-commissionable

# Digital Advertising

#### Banner Ads - Journal Website



POSITION	DIMENSIONS	RATE	
Leaderboard	728 x 90 px	\$70 CPM	
Skyscraper	160 x 600 px	\$70 CPM	
Large Rectangle	300 x 250 px	\$70 CPM	

#### Banner Ads - Table of Contents (TOC) Email

POSITION	DIMENSIONS	RATE
Leaderboard	728 x 90 px	\$1,900
Skyscraper	160 x 600 px	\$1,900
Large Rectangle	300 x 250 px	\$1,900

#### Additional Notes:

- 1. All rates in digital are NET.
- 2. Digital campaigns (including banner ads on journal website, Table of Contents (TOC) email and mobile apps) lasting 8 weeks or shorter are subject to 20% premium charge to regular CPM/flat fee.
- 3. Minimum purchase for banner ads on journal website: \$1,500.
- 4. See Digital Specs for detailed specifications.

#### Acceptance of Advertising

The Publisher, Editor, and Association reserve the right to reject any advertising for any reason. Advertiser shall indemnify and hold harmless the Publisher, Editor, and the owner of the journal from and against any loss, expense, claim, or liability resulting from their advertisement. Advertiser warrants that its advertisements comply with all applicable laws, rules, and regulations. New copy must be submitted by ad space closing date.

\*State and local taxes may apply.



## **Production Specs**

# Mechanical Specifications

Trim: 8-1/8" x 10-7/8"

Keep live matter 1/4" from all trim edges.

AD SIZE	NON BLEED	BLEED
Full Page	7-5/8" x 10-3/8"	8-3/8" x 11-1/8"
Spread	15" x 10"	16-1/2" x 11-1/8"
2/3 Page	4-1/2" x 9-3/4"	
1/2 Horizontal	7-1/8" x 4-5/8"	
1/2 Vertical	3-1/2" x 9-3/4"	
1/3 Vertical	2-1/4" x 9-3/4"	
1/4 Page	3-1/2" 4-5/8"	

Binding: Perfect; Jogs to head

Printing Process: Litho Web

Halftone Screen: Cover: 150 line screen Text: 150 line screen

# Print Ad Specifications

#### File Format

PDF or PDF/X-1a compliant files, saved as PDF version 1.3.

Transparencies within the supplied PDF(s) will be warned. The transparent elements contained in your file(s) must be converted within the native layout application or flattened in Acrobat using the High Resolution Flattener Presets to avoid overprint issues.

Saving your PDF to Acrobat 4 (PDF 1.3) compatibility will ensure transparent elements are flattened. *If the ad contains spot colors that are not converted to process colors (CMYK) before flattening, overprint and/or trap issues may occur.* 

The following layout applications yield the optimum results for creating a print-compliant PDF and are expected to follow all requirements listed in this document:

- InDesign version 2 or higher (CS preferred)
- QuarkXPress version 6.5 or higher

Additional costs may apply if problems are encountered.

NOTE: When using Adobe Illustrator it is preferred to have all fonts converted to outline/paths, and files submitted as EPS files.

#### **Images**

All high-resolution images and fonts must be included. TIFF & EPS files must conform to the following minimum resolution specifications:

- Grayscale and Color images: 300 dpi
- Combination Grayscale and Color images: 500-900 dpi
- Line art (Bitmap) images: 900-1200 dpi

Higher image resolutions are acceptable as they exceed the minimum requirements, but in some cases unnecessary resolution will be discarded to achieve smaller file sizes.

#### **Fonts**

Use of PostScript Type 1 fonts is encouraged. Include fonts for any embedded graphics. DO NOT use Type 3 or Multiple Master fonts. Avoid using Macintosh menu-stylized fonts, Macintosh "city" fonts (Chicago, Geneva, etc.) and Microsoft Outlook fonts (Tahoma, Impact, etc.).

#### Page Layout

Regardless of the file format supplied, all ads must conform to the following specifications:





- Pages must be built to the final trim size. Any content that prints to the trim line must be extended an additional 1/8" (0.125") minimum bleed allowance beyond the trim on all sides.
- Any essential images or text ("live matter") should be positioned at least 1/4" (0.25") from trim edges.
- Supply as single page files only
- Right Reading, Portrait Mode, 100% size, No Rotation.
- All fonts and graphics must be either embedded or included with the files and conform to the format type listed above. Images must also conform to the specifications above for minimum image resolution.
- All color ads should be supplied as composite files.
- Reverse type should be no less than 6pt. Fine lettering (thin lines, serifs) should be restricted to one color.
- Embedded images should not be scaled, cropped/masked or rotated within the page layout application but instead should be manipulated in a proper image editing program (ex. Photoshop) and then imported into the page layout program at proper size and position.
- DO NOT nest EPS files within EPS files.
- All lines and line art images should be of a minimum 1/3 pt thickness (1/2 pt for reverses) at final size to reproduce effectively on press.
- Special effects (ex. gradient, transparency, shadow, 3D effect) will be converted to raster object due to file compatibility.
- If needed, crop marks and SWOP color bars should be positioned 1/2" (0.50") outside trim (cannot appear within bleed area).

#### **Color Space**

All color images and files are to be supplied as CMYK with a Total Area Coverage (TAC) not to exceed 300% for the darkest area of an image. Files supplied as RGB will be automatically converted to CMYK.

#### **Spot Colors**

Spot colors are to be identified using the standard Pantone naming convention and not a custom color such as "Dark Blue." PMS colors will be converted to process unless otherwise specified. When using both art and layout programs be sure spot color naming is consistent in all applications (ex. Do not define both PMS 201CV and PMS 201CVC).

NOTE: Any non-intended spot colors will be converted to CMYK.

### **Trapping and Screening**

Overprints and knockouts should be defined. Files are NOT to be trapped or prescreened. Our Prepress service provider will use industry recognized trapping software to auto-trap your files for optimum performance and reproduction on press and will apply the appropriate screening. Note that these trap settings may force small text and fine graphics to overprint to hold registration on press.

#### **Proofs**

If submitting a proof for color match on press, please send a SWOP-certified contract color proof (with SWOP proofing bar or GATF proof comparator), produced from the final submitted file and imaged at 100% scale. Revised proofs must be supplied whenever a text or design change is made. For a list of current SWOP-approved proofs visit <a href="https://www.swop.org/certification/systemlist.asp">www.swop.org/certification/systemlist.asp</a> Desktop inkjet printer proofs do not meet SWOP specifications. Elsevier cannot guarantee color match unless acceptable proof is provided. If a contract proof is not supplied Elsevier will run to standard ink densities and dot gains.

#### **Delivery**

Submit PDF ad files to Elsevier ad portal at www.ads4els.com

#### Conformance to Specs

Variances from the above specifications may not yield results that conform to Elsevier quality control standards.

# Insert Requirements

**Size - 2 page :** 8-3/8" x 11-1/8"

**Size - 4 page :** 16-3/4" x 11-1/8", furnish folded to 8-3/8" x 11-1/8"

Trimming: 1/8" trimmed off top, bottom, gutter and face. Keep all live matter 1/4" from all trim edges. Note that a ½" safety must

also be applied to both sides of the gutter/spine.

Insert Stock Weight: For 2 page 80# text preferred; 4 to 8 pages – 60# text minimum; 80# text maximum. Inserts that do not meet these minimum/maximum weights must be sent to the publisher two weeks prior to advertising close date for evaluation and print compatibility.

Closing Date for Booking

Inserts:

Same as ad space closing





**Insert delivery date:** See Insert due dates

All inserts must be submitted to Publisher for approval of stock, design and other mechanical specifications.

Copy of insert must accompany insertion order

Note: Failure to meet insert specifications & packaging guidelines may result in additional charges and/or delays with insertion.

#### **Insert Quantity**

For conference copy distribution, contact Ad Sales Services

#### **Insert Packing & Shipping Instructions**

Inserts packed one up, folded if four pages, flat if two pages. All inserts must be delivered to the printer in cartons, with journal title, quantity, product & issue date (month/year) clearly marked. If shipping inserts for more than one issue date, inserts must be packed separately and clearly marked indicating journal title, issue date (month/year) and quantity.

INSERT SHIPMENTS ADDRESS

The Journal of the American Dental Association (JADA)

LSC Communications 1600 North Main Street Pontiac, IL 61764 Attn: Elsevier Team

# Disposition Of Reproduction Materials

All digital ad files will be held for twelve months only unless otherwise notified. Left over inserts will be held until the issue mails. After issue mailing is completed any unused inserts for that issue will be destroyed unless otherwise indicated on the insertion order. Excess inserts held in storage beyond completion of insertion date will be subject to storage charges.

### For Contracts, Insertion Orders & Production Materials

Le-Andrea Sylvester le.sylvester@elsevier.com (t) 212-633-3649 (f) 212-633-3846

Send new print ad files and submit pickup ads to www.ads4els.com

# Digital Specs

# Journal Website Banner Ads

#### **Creative Sizes**

Leaderboard: 728 x 90

Placement: Journal pages

Above journal banner and logo, set to display on all non-content journal pages (content pages = abstract and full text articles\*)

NOTE: Leaderboard can be configured to load on full-text and abstract pages on journal-by-journal basis only. This is not an automatic placement so a special request must be made. Ad will appear on all abstract and FT pages (for all issues).

Wide Skyscraper: 160 x 600

Placement: Journal pages

Right hand column of journal page, displays on all non-content pages (content pages = abstract and full text articles\*)

Large Rectangle: 300 x 250

Placement: Journal pages

Bottom center of the page, displays on HOMEPAGE only (content pages = abstract and full text articles\*)

\* Generic list of non-content pages available upon request though will vary by journal

#### **Specifications**





HTML5: Desktop/Tablet 150kB, Mobile (mWeb or In-App) 40kB

Size: 200K max
Rotation: Accepted

Animated GIF: Max 3 loops of animation – up to 15 seconds per loop

**Required Resolution:** 72 dpi **Acceptable File Format:** GIF, JPEG

Rich Media and HTML5: Yes. Supplied as 3rd party tags only

Target URL: Required

### Rich Media Expanding & HTML In-Page Ads\*

	728X90	300X250	160X600
Expanded (wXh pixels)	728X315	600X250	300X600
Expand direction	V Down	Right	Left
Initial size	150 KB	150 KB	150 KB
Subsequent size	2.2 MB	2.2 MB	2.2 MB
Back-up GIF	200 KB	200 KB	200 KB
Animation	15 seconds or 3 loops of 5 seconds	15 seconds or 3 loops of 5 seconds	15 seconds or 3 loops of 5 seconds
Video	No	No	No
Max video file size	N/A	N/A	N/A
Expansion method	On click	On click	On click
Hotspot requirements	Not to exceed 1/4 size of original ad	Not to exceed 1/4 size of original ad	Not to exceed 1/4 size of original ad
Close button requirements	8pt - 16 pt (11px - 21px)	8pt - 16 pt (11px - 21px)	8pt - 16 pt (11px - 21px)

<sup>\*</sup>Rich media expanding and HTML in-page ads are subject to approval and testing. Creative must be received 5 business days before launch.

#### Additional Notes:

- Third party tags must be SSL compliant
- Ads served via DFP by Google

# Table of Contents (TOC) Email Banner Ads

#### **Creative Sizes**



Leaderboard: $728 \times 90$ Wide Skyscraper: $160 \times 600$ Large Rectangle: $300 \times 250$ 

### **Specifications**

Size: 200K max Rotation: No Required Resolution: 72 dpi Acceptable File Format: .gif or .jpg Rich Media: No Animation: No Target URL: Required 3rd Party Tags: No



#### ELSEVIER TERMS AND CONDITIONS OF SUPPLY

and conditions shall apply to all infors, proposals and agreements made between Elsevier and any third party or its agent ("the Client" relating to the products and/or services of Elsevier ("the Products and/or Services") and, along with the enview order acknowledgement, shall form the entire agreement between the parties (the TC"). They where preventions supply terms and conditions, for the purposes of the TC Elsevier' shall mean the company within the Elsevier providing the Products or Services as set out in the Elsevier of a chrowledgement or invoice. Where general terms and conditions of business, for the purpose of the TC Elsevier shall mean the company within the Elsevier providing the Products of Elsevier. When the Products are shall not apply and the TC will exclude or limit Elsevier's flability for fraudulent action. Where Products are sold to the Client that contain third party product or software such as also may be subject to additional license terms.

#### 2. Offer and acceptance/ Description

2. UTIEF and acceptance/ Description

Each order for the Products and Services by the Client from Elsevier shall be deemed to be an offer by the Client to purchase the Products and Services subject to the TC. No order placed by the Client shall be deemed accepted until a written acknowledgement of order is issued by Elsevier or (if earlier) Elsevier delivers the Products or issues the invoice to the Client or commences performance of the Services for the Client. All product orders are accepted subject to availability of the ordered Products. Unless otherwise expressly agreed by Elsevier in writing, Client represents and warrants that it is town account and use and not on behalf of any other person or entity, If Client is an agent, it represents and warrants that it is purchasing the Products and Services from Elsevier for the account and use of no more than one identified eligible individual subscriber for valid personal use. Client acknowledges that violation of this representation and warranty. Elsevier shall be entitled to immediate injunctive relief requiring Client to disclose all recipients of Elsevier Products and Services from Client, including all actual recipients that have not been previously properly identified by Client, Elsevier shall use commercially reasonable efforts to comply with descriptions of services agreed by both parties in the relevant order, including such things as format, printing on the products and Services of the Products and Serv

#### 3. Execution and modification of the order

Any modifications to the agreed product or service description, budget or schedule, as set out in the order acknowledgement, may result in an adjustment to the final price and/or delivery schedule at Elsevier's discretion. If, at the request of the Client. Elsevier renders additional Services in connection with the performance of the TC, Elsevier shall act in the name of, to the account of, and at the risk of the Client. By datasets specified by Elsevier for delivery/performance of the Products and Services ar intended to be an estimate and time for delivery/performance with shall not be made of the essence by notice. If need sets are so specified, delivery/performance will be within a reasonable time.

Whese otherwise agreed by Elsevier in writing the price/rates for the Products and Services shall be those set out in Elsevier's current price/rate list (whether print or online). All such prices/rates shall be exclusive of any handling, packing, loading, freight, transport and insurance charges unless otherwise agreed in writing, and shall also be exclusive of any taxes, import duties or other levies imposed on the sale or import of the Products or Services by local or national authorities, which shall be charged by Elsevier as appropriate. Where applicable, Client shall provide to Elsevier Clients VAI registration where or other evidence of tax exemption to Elsevier at the time of placing list order. If, under the laws of the territory in which Client is selling the Products, the Client is required to withhold any tax on the amounts payable to Elsevier under the TC, then the amount of the payment of those, equals the amount involced or otherwise due. The Client will promptly furnish Elsevier with the Client exit of payment of those taxes to the appropriate taxing authority. All financial transactions must be settled in the current of all taxes, equals the amount involced or otherwise due. The Client will promptly furnish Elsevier with the applicable Elsevier involce. The Client will be solely responsible at its own cost for completing any foreign exchange-related procedures in the said territory that are necessary to make payments to Elsevier under the TC, including without limitation all bank charges and foreign exchange charges

Deleas otherwise agreed in writing, payments shall be effected within thirty (30) days of the invoice date in the currency invoiced. Time for payment shall be of the essence. Elsevier may set and vary credit limits for any Client account and shall be entitled to refuse to supply any Client who has exceeded its current credit limit. Legal and beneficial title in any tangible Products supplied by Elsevier to the Client shall remain with Elsevier until Elsevier has received in full (in cash or cleared funds) all sums due to it in respect of the Products and all other sums which are or which he become due to elsevier from the Client may resell the Products bardor cownership has apssed to it provided that any sale shall be effected in the ordinary course of the Client's business at full market value and any such sale shall be a sale of Elsevier's property on the Client's own behalf and the shall deal as principal when making such a sale. Elsevier shall be a entitled to recover planter for the Client's risk as from delivery. The Client shall make all payments due under the TC without any deduction whether by way of set-off, counterclaim, discount, abatement or otherwise unless the Client has a valid court order requiring an analyst and the counterclaim. All the client of an amount of the counterclaim of the counterclaim of the client of an amount of the counterclaim of the counterclaim of the client of an amount of the client of an am

ent shall not engage in piracy, reproduction, or plagiarism of the Products or any other products of Elsevier or its affiliates, nor shall it directly or indirectly facilitate any other party to engage in those activities. The Client shall promptly notify if it becomes aware of any piracy, reproduction, or plagiarism of the Products by any third party. The Client is solely responsible for collecting from its customers amounts due in respect of its sales of the Products, exercising full credit control ely bearing all of its own losses resulting from any uncollected amounts. Delays or failures in obtaining such nobtaining such perments will not affect the Client's oblication to make payments to Elsevier under clause 5.

#### 7. Intellectual property

Copyright and other intellectual property rights to all Elsevier proposals, publications and other Products and or Services shall remain with Elsevier unless agreed otherwise in writing. The rights granted by Elsevier are restricted to use solely by the Client and may not be assigned, transferred or sublicensed without the prior written permission of Elsevier. The rights granted by Elsevier are non-exclusive and for the purpose expressly agreed upon. Any other use shall require the prior written permission of Elsevier. The Elsevier proposals, publications or Products may be stored in any automated data file and/or reproduced, whether electronically, mechanically, by photocopying, recording or in any other manner or form, without the specific prior written permission of Elsevier.

8. Liability and claims

To THE MAXIMUM EXTENT PERMITTED BY RELEVANT LAWS (i) Elsevier shall not be liable for any of the following losses which may arise by reason of any breach of this TC or any implied warranty, condition or other term, any representation or any duty of any kind imposed on Elsevier by operation of law: (a) any loss of anticipated profits or expected future business; (b) damage to reputation or goodwill; (c) any damages, costs or expenses payable by Elsevier to any third party; (d) loss of any order or contract, or (e) any loss snot awas not foreseeselbel by the Client and Elsevier at the time this TC was entered into; or (f) any loss not caused by any breach on the part of Elsevier; AND (ii) INETTHE PARTY SHALL BE RESPONSIBLE FOR death OR PERSONAL INJURY EXCEPT THAT RESULTING FROM ITS OWN NEGLIGENCE OR WILLENT TO RESPOND WILLIAM FOR WHOM THE PARTY IS LEGALLY RESPONSIBLE. NOTHING IN THE TC SHALL BE CONSTRUED AS CREATING AN OBLIGATION TO INDEMNITY THE OTHER PARTY SALL BE CONSTRUED AS CREATING AN OWN HELD FOR THE PARTY SHALL IN ANY EVENT BE LIMITED TO THE INDICATE ALL IN ANY EVENT BE LIMITED TO THE INDICATE AND THE TC TO WHICH THE LABBLITY FOR ANY OTHER LOSS INDICATED ANY INVESTIGATION OF A TO THE INDICATE ANY INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHANTABLITY OR ANY OTHER LOSS INVESTIGATION OF A TO MERCHAN

#### 9. Force majeure

If by reason of labor dispute, strikes, inability to obtain labor or materials, fire or other action of the elements, accidents, power or telecommunications failure, customs delays, governmental restrictions or appropriation or other causes beyond the control of a party, such party is unable to perform in whole or in part is obligations set forth in this TC, then such party shall be relieved of those obligations to the extent it is thereby unable to perform, and such inability to perform shall not make such party liable to any other party. The party subject to an event of force majeure shall use good faith efforts to comply as closely as possible with the provisions of this TC and to avoid the effects of such event to the extent possible with the provisions of this TC and to avoid the effects of such event to the extent possible with the provisions of this TC and to avoid the effects of such event to the extent possible with the provisions of this TC and to avoid the effects of such event to the extent possible with the provisions of this TC and to avoid the effects of such event to the extent possible with the provisions of this TC and to avoid the effects of such event to the extent possible with the provisions of this TC and to avoid the effects of such event to the extent possible with the provisions of this TC and to avoid the effects of such event to the extent possible with the provisions of this TC and to avoid the effects of such event to the extent possible with the provisions of the effects of the ef

#### 10. Advertising & Reprints

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Client is solely responsible for ensuring proposed advertising copy is received at Elsevier in electronic form (or such other form as specified by Elsevier) and within the relevant deadline set by Elsevier (the "Closing Date"). Where copy is received late or not at all, although Elsevier will endeavour to do so, Elsevier may not be able to arrange for such copy to be published on the agreed date or for the agreed period. Payment for the campaign will however be required in full. When change of copy is not received before the Closing Date, copy run in previous issue may be inserted. Client shall retain a complete copy of all materials delivered to Elsevier. Elsevier shall take reasonable care but shall not be liable for accidental loss or damage thereto. Client is solely responsible for any legal liability arising out of or relating to any Client advertisisment or not retain to a not period to relating to any Client advertising Content." Client represents and warrants that (i) Client holds the necessary rights to permit the use of the Advertising Content to the Individual payment of the Advertising Content to the Individual payment of the Advertising Content to the Individual payment of the Advertising Content to reinfluence and the Individual payment of the Advertising Content to respect to a client and the Individual payment of the Advertising Content to any anti-discrimination law or regulation or any other right of any person or entity; (iii) Advertising Content complies with any applicable laws, rules, industry codes, regulations and generally prevailing custom and practice. Client any time, to require and to hold Elsevier harmless from any and all liability, loss, damages, claims, including reasonabable legal fees and expenses incurred by Elsevier, arising out of or related to the Advertising on any anti-discrimination in the Client any of the foregoing representations and warranties. Elsevier reserves the right to reject any advertising and/or promotions that are not consistent

#### 11. Audit

all allow Publisher's authorized representative at any reasonable time to have access to Client's premises (or to arrange for Publisher's authorized representatives to have access to other relevant premises) for the purpose of inspecting Client's , books and records to verify Client's compliance with the TC.

#### 12. Compliance with laws

L2. Compilance with laws

Client shall at all times during the term strictly comply with all applicable laws, ordinances, codes, regulations, standards and judicial and administrative orders (jointly "Applicable Laws" or "Laws") relevant to its duties, obligations and performance under this Agreement, including, without limitation, the RELX Suppliers Code of Conduct at Suppliers Code of Conduct and Applicable Laws related to bribery, including, without limitation, tax the standard and the UR Bribery Act) and those enforced in the country where business is being conducted and/or the Client's place of business or residency. Client and its officers, directors, employees and agents, directors, employees and enter and its officers, directors, employees and enter a conditionate (pinch and its officers, directors, employees or agents, shall engage only in legitimate business and ethical practices in commercial operations and in relation to its dealings with any employee or official of a government agency or any other government owned, operated or controlled entity (including, without institution, state run universities, hospitals and libraries), no political parties or candidates (pinch with "Comment of Controlled entity (including, without directors) and the controlled entity (including, without any of its officers, directors, employees or agents shall pay, offer, quive, promise and the controlled entity (including, without any officers) and the controlled entity (including, withou

cancels an order either fully or partially, a cancellation fee may be charged. All cancellations must be made in writing. This fee will be calculated to cover any external or internal costs which have been incurred or committed up to and e date of cancellation. No new external costs will be incurred or committed/contracted from the date of receipt of written notice of cancellation. No new external costs will be incurred or committed/contracted from the date of receipt of written notice of cancellation by Elsevier. Orders for advertisements must be cancelled in writing prior to the relevant ad go date, but in the event that any cancellations are made after such date, Elsevier shall be entitled to charge the full cost of the advertisement. Any returns of the products shall be subject to the relevant Elsevier company's return policy or the product at the time of the return. Details of such policies will be provided to the Client upon request. Reprints cannot be returned once these have been printed.

The formation, existence, construction, performance, validity and all aspects of the TC shall be governed by the law of the corporate domicile of the Elsevier company which is providing the Products or Services. The part of its observable purisdiction of the courts of that same corporate domicile. The Client shall not be entitled to assign the TC or any part of it without the prior written consent of Elsevier. Elsevier may assign the TC or any part of it to any person, firm or company. If any provision of the TC is found by any court, tribunal or administrative body of competent jurisdiction to be wholly or partly illegal, invalid, void, voidable, unenforceable or unreasonable it shall be extent of such illegality, invalidity voidness, voidability, unenforceablity or unreasonableness be deemed severable and the remaining provisions of the TC and the remainder of such provision shall continue in full force and effect. Failure or delay by Elsevier in enforcing or partially enforcing any provision (or prosecuting any provision) and the provision of the TC will not be constructed as a valver of any of its rights under the TC.





# ADA Advertising Standards

The ADA welcomes advertising in its publications as an important means of keeping the dentist informed of new and better products and services for the practice of dentistry. Such advertising must be factual, dignified, tasteful and intended to provide useful product and service information. These standards apply to all product-specific promotional material submitted to ADA programs. The publication of an advertisement is not to be construed as an endorsement or approval by the ADA or any of its subsidiaries, councils, commissions or agencies of the product or service being offered in the advertisement unless the advertisement specifically includes an authorized statement that such approval or endorsement has been granted. The fact that an advertisement for a product, service or company has appeared in an ADA publication will not be referred to in collateral advertising.

The ADA reserves the right to accept or reject advertising at its sole discretion for any product or service submitted for publication.

# General Requirements

- 1. All advertisements submitted for display in an ADA publication are subject to review.
- 2. Products that are in an ADA Seal program must also satisfy all requirements of the Council on Scientific Affairs, in addition to these standards governing eligibility for advertising in ADA publications. Further information on the evaluation programs of the Council on Scientific Affairs is available by contacting the council office at 312.440.2734.
- **3.** Advertisements must not be deceptive or misleading. All claims of fact must be fully supported and meaningful in terms of performance or any other benefit. The Association reserves the right to request additional information as needed.
- 4. Advertisements will not be accepted if they conflict with or appear to violate ADA policy, the ADA Principles of Ethics and Code of Professional Conduct or its Constitution and Bylaws, or if the advertisements are deemed offensive in either text or artwork, or contain attacks of a personal, racial or religious nature. The ADA reserves the right to decline advertising for any product involved with a government agency challenge or denial of product marketing, and for any technique or product that is the subject of an unfavorable or cautionary report by an agency of the ADA.
- 5. By submitting advertising copy, advertisers certify that such copy and the advertised product(s) are in accord with applicable government laws and regulations such as equal opportunity laws and regulations covering new drug applications and prescription drug advertising. For example, products that require approval by the U.S. Food and Drug Administration for marketing must receive this approval before being eligible and must include "full disclosure" when required. It is the responsibility of the advertiser to conform to regulations of the FDA and all legal requirements for the content of claims made for products. Acceptance of advertising in ADA publications is not to be construed as a guarantee that the manufacturer has complied with such laws and regulations.
- **6.** Complete scientific and technical data, whether published or unpublished, concerning product safety, operation and usefulness will be required.
- 7. The advertisement may cite, in footnotes, references from dental and other scientific literature provided the reference is truthful and is a fair and accurate representation of the body of literature supporting the claim made.
- **8.** Comparative advertising claims for competing products and services will not be accepted.

- **9.** Display advertising with respect to employment, purchase of practice, participation or any other contractual relationship with any dental care delivery mode or system may be accepted for publication. Such opportunities may also be advertised in the classified section of ADA publications without any illustrations or graphics.
- 10. ADA image requirements for advertising materials showing dentists and their practices: In order to ensure timely review and approval, the advertiser is required to follow standard PPE procedures and is highly encouraged to use images appropriate for COVID-19. In lieu of meeting the requirements below, the advertiser can avoid displaying people in images and just show a gloved hand, for instance, or the product.

**If treating** (or it looks like they are treating) a patient (Dentist, Assistant, and/or Hygienist) or if the wording of the piece gives a "clinical context" (eg. "Ready to return to work" and the picture is of, or implies, a clinic setting):

- · Must be wearing gloves.
- · Gloves are pulled up over the cuffs of the sleeves.
- Must be wearing protective eyewear.
- Face shield is highly recommended during the COVID-19 pandemic.
- Must be wearing a mask and have it sitting correctly on the bridge of the nose. (If not treating: Mask should be properly on or off. Mask may not be pulled up on top of head or hang around neck or ears.)
- Should be wearing long sleeves or gown concern for cases that are more invasive.
- Cannot be wearing a watch, bracelets, or rings as these items can become contaminated.
- · No hanging eyewear.
- If they are wearing any gown, it must be properly fastened in the back and at the neck.
- Head coverings or shoe coverings are not required, though are optional.
- · Any practitioner with long hair must have it pulled back.

#### Patients:

- · Need to be wearing protective eyewear while being treated.
- Need to be wearing a protective drape/bib during treatment
- If no patient is present, dentist and/or dental team member does not need protective gear but must be consistent, i.e. do not show one wearing gloves but no eyewear or mask, or some combination thereof. Must be all or none.

Continued on next page



# ADA Advertising Standards Continued

#### X-Rays:

- If taking x-rays, patient should be wearing lead shield with thyroid collar when appropriate.
- X-ray images are moving away from film and should be shown on a digital screen as much as possible.
- Certain types of x-ray machines should not be shown (please request ADA review if selecting a photo).
- X-rays need to be shown on a light board or screen; do not hold them up to the light.

#### Specific COVID-19 Image Guidance (recommended)

• Operatory counter surfaces must be cleared of any unnecessary non-clinical objects and necessary clinical objects must be properly protected. Examples include:

#### Necessary, permitted:

- Clinical items such as a curing light, handpieces, bagged or open instruments (as the scene depicts)
- Sharps disposal containers
- Keyboards should be covered with protective covering, paper records should not be sitting out open and exposed without some sort of transparent covering

#### Unnecessary, not permitted:

- · Photos along a counter
- · Decorative items of any kind
- · Boxes of additional PPE
- No patient information should be visible, in keeping with HIPAA regulations.

#### Non-treatment areas:

#### Front office check-in area:

- Plexiglas/glass barrier or staff with proper PPE of face shield or goggles and mask (gloves not necessary), long sleeves
- Hand sanitizer recommended
- If multiple staffers in close proximity, proper PPE is a must even if Plexiglas barrier, as they should be protective of each other, not just incoming patients/visitors

#### Reception area:

- No magazines/brochures/toys on display
- Spacing of chairs to indicate 6 ft. social distancing or barriers between chairs
- **11.** Alcoholic beverages and tobacco products are not eligible for advertising.

- **12.** Books and electronic media are eligible for advertising but a sample may be required in advance for review.
- 13. An advertisement for an educational course is eligible if it is offered by a provider that is recognized by the ADA Continuing Education Recognition Program (ADA CERP) or conducted under the auspices of the following organizations: an ADA constituent or component dental society, an ADA-recognized dental specialty certifying board or sponsoring organization; an accredited dental or medical school; or any organization specifically referred to in the Bylaws of the ADA; and educational courses offered by providers recognized by the Academy of General Dentistry Program Approval for Continuing Education (AGD PACE). The eligibility of an advertisement for a course conducted by or under the auspices of an organization or commercial entity other than the aforementioned will be determined on a case-by-case basis.
- **14.** The advertiser and the product or service being offered should be clearly identified in the advertisement. In the case of drug advertisements, the full generic name of each active ingredient will appear.
- **15.** Advertising that simulates editorial content must be clearly identified as advertising. The word "advertisement" must be displayed prominently.
- 16. Guarantees may be used in advertisements provided the statements that are "guaranteed" are truthful and can be substantiated. However, no guarantee should be used without disclosing its conditions and limitations. When space or time restrictions preclude such disclosures, the advertisement must clearly reveal where the full text of the guarantee can be examined before purchase.
- **17.** Advertisements must not quote the names, statements or writings of any individual, public official, government agency, testing group or other organization without their express written consent. Guidelines for the use of testimonials are available upon request.

For questions regarding the ADA Advertising Standards, please contact Rebecca Kiser in the Publishing Division at 312-440-3540 or by email.